

**SCHOOL BOARD OF BREVARD COUNTY  
OFFICE OF PURCHASING SERVICES  
2700 JUDGE FRAN JAMIESON WAY  
VIERA, FL 32940-6601**

**ITB #13-B-020-CJ – Athletic Protective Equipment Reconditioning**

**VENDORS RECOMMENDED FOR AWARD:**

<b>Vendor Name</b>	<b>Estimated Amount Awarded</b>	<b>Item Numbers</b>
All American Sports Corporation, d/b/a Riddell	Variable	All
The Chisholm Corporation of Vero, d/b/a Scott's Sporting Goods	Variable	All
<b>TOTAL</b>	<b>Variable</b>	

**SOLICITATION SUMMARY**

Date Solicited:	<u>October 30, 2012</u>	No. Firms Solicited:	<u>155</u>
Date Opened:	<u>December 13, 2012</u>	No. Firms Submitting:	<u>2</u>
Present to Board	<u>January 22, 2013</u>		

**CONTRACT TERM:**

The contract term shall commence on January 23, 2013 for an initial three year period with an option to renew for one (1) additional two (2) year period.

**RECOMMENDATION:** (Posted January 7, 2013 at 4:04 P.M.)

It is the recommendation of Jeremy Salmon, Principal of Eau Gallie High School and Cheryl Olson, Director of Purchasing and Warehouse Services to award the Invitation to Bid for Athletic Protection Equipment Reconditioning, as highlighted on the attached tabulation. This term contract will be utilized on an as needed basis District wide. Request authority for the Director of Purchasing and Warehouse Services to renew the contract for one (1) additional two (2) year period. Renewal shall be contingent upon annual review.

**AUTHORITY FOR ACTION:**

Florida Administrative Code 6A-1.012(9)

**ACTION BY BOARD:**

\_\_\_\_\_ Approved Recommendation(s) Above & Awarded  
\_\_\_\_\_ Other \_\_\_\_\_

Meeting Date: **January 22, 2013**

Cheryl L. Olson, C.P.M., CPPO, FCCN  
Director of Purchasing and Warehouse Services

<p><b>TABSHEET</b>  <b>ITB #13-B-020-CJ</b>  <b>Athletic Protective Equipment Reconditioning</b>  <b>December 13, 2012 at 2:00 PM</b>  <b>Opened By: Dawn Richer, Senior Buyer</b>  <b>Witnessed By: Kelley Caudill</b></p> <p><b>This is the tabsheet showing award recommendation pending Board Approval January 22, 2012</b></p>		<p>The Chisholm Corporation of Vero  d/b/a Scott's Sporting Goods  1407 20th Street  Vero Beach, FL 32960  Scott Chisholm  Phone: 772-778-0661  Fax: 772-778-0662  Email: scosports@aol.com</p>	<p>All American Sports Corporation  d/b/a Riddell  669 Sugar Lane  Elyria, OH 44035  James Vinette  Phone: 954-258-5517  Email: jvinette@riddellsales.com</p>	<p>All American Sports Corporation  d/b/a Riddell  669 Sugar Lane  Elyria, OH 44035  James Vinette  Phone: 954-258-5517  Email: jvinette@riddellsales.com</p>
Completed ITB Cover Page		Yes	Yes	
FL Dept. of State Division of Corporations Number		Yes	Yes	
Contact Information		Yes	Yes	
Addenda #1		Yes	Yes	
Addenda #2		Yes	Yes	
Completed <b>REVISED</b> Bid Submittal Form (Attachment A)		Yes	Yes	
Drug Free Certification		Yes	Yes	
Debarment Certification		Yes	Yes	
Emergency/Storm Related Catastrophe Form		Yes	Yes	
Conflict of Interest Form		Yes	Yes	
References Form		Yes	Yes	
Certified Business Program Reciprocity Affidavit		N/A	N/A	
Non-Disclosure for Confidential Materials		N/A	N/A	
Financial Information (if applicable)		N/A	N/A	
Bidder's Statement of Principal Place of Business		Yes	Yes	
Litigations/Bankruptcy		No	No	
Current W-9		Yes	Yes	
Local Business Tax Receipts		Yes	Yes	
Proof of Insurance		Yes	Yes	
Worker's Compensation Exemption Certificate		N/A	N/A	
National Operating Committee on Standards for Athletic Equipment (NOCSAE) Certificate		Yes	Yes	
National Athletic Equipment Reconditioning Association (NAERA) License		Yes	Yes	
<b>ITEM NO. DESCRIPTION</b>				
<b>LOT 1a- FOOTBALL HELMETS</b>		<b>Brand: Schutt, Riddell, Adams, Rawlings</b>	<b>Brand: Riddell</b>	<b>Lot 1d - Brand: Xenith</b>
1	Base price per helmet: To include items listed on page 5, B1 - 3 ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	\$ 21.90	\$ 22.00	\$ 28.00
2	Painting of Helmet with High Gloss Paint	\$ 5.95	\$ 7.50	\$ 7.50

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

All other bidders did not meet the definition of responsive and responsible for this bid as outlined in Section 2.11

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**Witnessed By: Kelley Caudill**

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**The Chisholm Corporation of Vero**  
**d/b/a Scott's Sporting Goods**  
 1407 20th Street  
 Vero Beach, FL 32960  
**Scott Chisholm**  
**Phone: 772-778-0661**  
**Fax: 772-778-0662**  
**Email: scosports@aol.com**

**All American Sports Corporation**  
**d/b/a Riddell**  
 669 Sugar Lane  
 Elyria, OH 44035  
**James Vinette**  
**Phone: 954-258-5517**  
**Email: jvinette@riddellsales.com**

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3	Painting of Helmet with High Gloss Paint with Metal Flake	\$ 5.95	\$ 8.50	\$ 8.50
4	Logos Painted One Side of Helmet	No Bid	\$ 8.00	\$ 8.00
5	Logos Painted Both Sides of Helmet	No Bid	\$ 16.00	\$ 16.00
6	Sports O-Zone Staph/MRSA or equal	Included	\$ 7.00	\$ 2.00
7a	Replace Chin Strap Style: _____	Hard Cup \$6.90	#45623 - \$7.00	\$ 16.00
7b	Replace Chin Strap Style: _____	Soft Cup \$3.25	#45624 - \$7.00	\$ 16.00
7c	Replace Chin Strap Style: _____	No Bid	#45625 - \$7.00	\$ 16.00
7d	Replace Chin Strap Style: _____	No Bid	#45747 - \$5.00	\$ 16.00
8a	Replace Facemask Style: _____	Schutt - All Styles \$18.00	Revo G - \$14.00	\$ 29.00
8b	Replace Facemask Style: _____	Riddell - All Styles - \$22.00	Revo S - \$14.00	\$ 29.00
8c	Replace Facemask Style: _____	Adams - All Styles - \$18.00	Revo 360 - \$18.00	\$ 29.00
8d	Replace Facemask Style: _____	Rawlings - All Styles - \$18.00	Revo G, Revo S Special - \$18.00	\$ 29.00
<b>LOT 1b- FOOTBALL HELMETS</b>		<b>Brand: _____</b>	<b>Brand: Schutt</b>	
9	Base price per helmet: To include items listed on page 5, B1 - 3 ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 22.00	
10	Painting of Helmet with High Gloss Paint	No Bid	\$ 7.50	
11	Painting of Helmet with High Gloss Paint with Metal Flake	No Bid	\$ 8.50	
12	Logos Painted One Side of Helmet	No Bid	\$ 8.00	
13	Logos Painted Both Sides of Helmet	No Bid	\$ 16.00	
14	Sports O-Zone Staph/MRSA or equal	No Bid	\$ 2.00	
15a	Replace Chin Strap Style: _____	No Bid	Hard Cup - \$8.00	
15b	Replace Chin Strap Style: _____	No Bid	Soft Cup - \$5.00	
15c	Replace Chin Strap Style: _____	No Bid	No Bid	
15d	Replace Chin Strap Style: _____	No Bid	No Bid	
16a	Replace Facemask Style: _____	No Bid	\$ 29.00	
16b	Replace Facemask Style: _____	No Bid	\$ 29.00	
16c	Replace Facemask Style: _____	No Bid	\$ 29.00	

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16d	Replace Facemask Style: _____	No Bid	\$ 29.00	
<b>LOT 1c- FOOTBALL HELMETS</b>		<b>Brand: _____</b>	<b>Brand: Rawlings</b>	<b>Brand: _____</b>
17	Base price per helmet: To include items listed on page 5, B1 - 3 ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 22.00	
18	Painting of Helmet with High Gloss Paint	No Bid	\$ 7.50	
19	Painting of Helmet with High Gloss Paint with Metal Flake	No Bid	\$ 8.50	
20	Logos Painted One Side of Helmet	No Bid	\$ 8.00	
21	Logos Painted Both Sides of Helmet	No Bid	\$ 16.00	
22	Sports O-Zone Staph/MRSA or equal	No Bid	\$ 2.00	
23a	Replace Chin Strap Style: _____	No Bid	Hard Cup - \$8.00	
23b	Replace Chin Strap Style: _____	No Bid	Hard Cup - \$5.00	
23c	Replace Chin Strap Style: _____	No Bid	No Bid	
23d	Replace Chin Strap Style: _____	No Bid	No Bid	
24a	Replace Facemask Style: _____	No Bid	Standard - \$18.00	
24b	Replace Facemask Style: _____	No Bid	Special - \$28.00	
24c	Replace Facemask Style: _____	No Bid	No Bid	
24d	Replace Facemask Style: _____	No Bid	No Bid	
<b>LOT 2a- SHOULDER PADS</b>		<b>Brand: Schutt, Riddell, Rawlings, Douglas, Adams</b>	<b>Brand: Riddell</b>	<b>Brand: _____</b>
25	Base Price for shoulder pads: To include items listed on page 7, C1 & C5. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	\$ 10.50	\$ 11.95	
26	Minor Repairs for shoulder pads: To include items listed on page 7, C2. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	Included Above	\$ 5.00	

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27a	Major Repairs for shoulder pads: To include item listed on page 7, C3a. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	Included Above	\$ 7.00	
27b	Major Repairs for shoulder pads: To include item listed on page 7, C3b. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 10.00	
27c	Major Repairs for shoulder pads: To include item listed on page 7, C3c. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	
27d	Major Repairs for shoulder pads: To include item listed on page 7, C3d. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	
27e	Major Repairs for shoulder pads: To include item listed on page 7, C3e. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	
27f	Major Repairs for shoulder pads: To include item listed on page 7, C3f. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 4.00	
27g	Major Repairs for shoulder pads: To include item listed on page 7, C3g. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 12.00	
27h	Major Repairs for shoulder pads: To include item listed on page 7, C3h. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	
27i	Major Repairs for shoulder pads: To include item listed on page 7, C3i. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 4.00	
<b>LOT 2b- SHOULDER PADS</b>		<b>Brand: _____</b>	<b>Brand: Schutt</b>	<b>Brand: _____</b>

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28	<b>Base Price for shoulder pads: To include items listed on page 7, C1 &amp; C5.</b> <b>ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40</b>	No Bid	\$ 11.95	
29	<b>Minor Repairs for shoulder pads: To include items listed on page 7, C2.</b> <b>ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40</b>	No Bid	\$ 5.00	
30a	<b>Major Repairs for shoulder pads: To include item listed on page 7, C3a.</b> <b>ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40</b>	No Bid	\$ 7.00	
<b>LOT 2b- SHOULDER PADS (cont)</b>		<b>Brand: _____</b>	<b>Brand: Schutt</b>	<b>Brand: _____</b>
30b	<b>Major Repairs for shoulder pads: To include item listed on page 7, C3b.</b> <b>ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40</b>	No Bid	\$ 10.00	
30c	<b>Major Repairs for shoulder pads: To include item listed on page 7, C3c.</b> <b>ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40</b>	No Bid	\$ 8.00	
30d	<b>Major Repairs for shoulder pads: To include item listed on page 7, C3d.</b> <b>ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40</b>	No Bid	\$ 8.00	
30e	<b>Major Repairs for shoulder pads: To include item listed on page 7, C3e.</b> <b>ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40</b>	No Bid	\$ 8.00	
30f	<b>Major Repairs for shoulder pads: To include item listed on page 7, C3f.</b> <b>ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40</b>	No Bid	\$ 4.00	
30g	<b>Major Repairs for shoulder pads: To include item listed on page 7, C3g.</b> <b>ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40</b>	No Bid	\$ 12.00	

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30h	Major Repairs for shoulder pads: To include item listed on page 7, C3h. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	
30i	Major Repairs for shoulder pads: To include item listed on page 7, C3i. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 4.00	
<b>LOT 2c- SHOULDER PADS</b>		No Bid	<b>Brand: Douglas</b>	<b>Brand: _____</b>
31	Base Price for shoulder pads: To include items listed on page 7, C1 & C5. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 11.95	
32	Minor Repairs for shoulder pads: To include items listed on page 7, C2. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 5.00	
33a	Major Repairs for shoulder pads: To include item listed on page 7, C3a. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 7.00	
33b	Major Repairs for shoulder pads: To include item listed on page 7, C3b. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 10.00	
33c	Major Repairs for shoulder pads: To include item listed on page 7, C3c. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	
33d	Major Repairs for shoulder pads: To include item listed on page 7, C3d. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	
33e	Major Repairs for shoulder pads: To include item listed on page 7, C3e. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	

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33f	Major Repairs for shoulder pads: To include item listed on page 7, C3f. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 4.00	
33g	Major Repairs for shoulder pads: To include item listed on page 7, C3g. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 12.00	
33h	Major Repairs for shoulder pads: To include item listed on page 7, C3h. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	
33i	Major Repairs for shoulder pads: To include item listed on page 7, C3i. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 4.00	
<b>LOT 2d- SHOULDER PADS</b>		<b>Brand: _____</b>	<b>Brand: Gear 2000</b>	<b>Brand: _____</b>
34	Base Price for shoulder pads: To include items listed on page 7, C1 & C5. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 11.95	
35	Minor Repairs for shoulder pads: To include items listed on page 7, C2. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 5.00	
36a	Major Repairs for shoulder pads: To include item listed on page 7, C3a. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 7.00	
36b	Major Repairs for shoulder pads: To include item listed on page 7, C3b. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 10.00	
<b>LOT 2d- SHOULDER PADS (cont)</b>		<b>Brand: _____</b>	<b>Brand: Gear 2000</b>	<b>Brand: _____</b>

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36c	Major Repairs for shoulder pads: To include item listed on page 7, C3c. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	
36d	Major Repairs for shoulder pads: To include item listed on page 7, C3d. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	
36e	Major Repairs for shoulder pads: To include item listed on page 7, C3e. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	
36f	Major Repairs for shoulder pads: To include item listed on page 7, C3f. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 4.00	
36g	Major Repairs for shoulder pads: To include item listed on page 7, C3g. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 12.00	
36h	Major Repairs for shoulder pads: To include item listed on page 7, C3h. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 8.00	
36i	Major Repairs for shoulder pads: To include item listed on page 7, C3i. ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	No Bid	\$ 4.00	
<b>Other</b>				
37	Sports O-Zone Staph/MRSA or equal	Included in Reconditioning Price	\$ 2.00	
38	Number of work days required to pick-up equipment for reconditioning after notification: (not to exceed 72 hours)	2 to 3 days	3 days	
39	Number of work days required to return reconditioned equipment after pick-up:	45 days	30 days	

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

All other bidders did not meet the definition of responsive and responsible for this bid as outlined in Section 2.11

<p><b>TABSHEET</b>  <b>ITB #13-B-020-CJ</b>  <b>Athletic Protective Equipment Reconditioning</b>  <b>December 13, 2012 at 2:00 PM</b>  <b>Opened By: Dawn Richer, Senior Buyer</b>  <b>Witnessed By: Kelley Caudill</b></p> <p><b>This is the tabsheet showing award recommendation pending Board Approval January 22, 2012</b></p>		<p>The Chisholm Corporation of Vero  d/b/a Scott's Sporting Goods  1407 20th Street  Vero Beach, FL 32960  Scott Chisholm  Phone: 772-778-0661  Fax: 772-778-0662  Email: scosports@aol.com</p>	<p>All American Sports Corporation  d/b/a Riddell  669 Sugar Lane  Elyria, OH 44035  James Vinette  Phone: 954-258-5517  Email: jvinette@riddellsales.com</p>	<p>All American Sports Corporation  d/b/a Riddell  669 Sugar Lane  Elyria, OH 44035  James Vinette  Phone: 954-258-5517  Email: jvinette@riddellsales.com</p>
40	<p><b>Deviations:</b></p>	<p>Firm will provide a helmet status report on all helmets being re-conditioned: 1. Age of Helmet, 2. Type of Mask, 3. Size, 4. Helmet Manufacturer at no charge.</p>	None	
41	<p><b>Area Representative</b></p>			
	<p><b>Name:</b></p>	Mike Moffett	James Vinette	
	<p><b>Cell:</b></p>	321-508-4357	954-258-5517	
	<p><b>Email:</b></p>	<a href="mailto:mkmoffett@earthlink.net">mkmoffett@earthlink.net</a>	<a href="mailto:jvinette@riddellsales.com">jvinette@riddellsales.com</a>	

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

All other bidders did not meet the definition of responsive and responsible for this bid as outlined in Section 2.11