

**SCHOOL BOARD OF BREVARD COUNTY
OFFICE OF PURCHASING SERVICES
2700 JUDGE FRAN JAMIESON WAY
VIERA, FL 32940-6601**

BID #09-024/BM – Fire Alarm System Installation, Repair, and Maintenance Services - Maintenance

VENDORS RECOMMENDED FOR AWARD:

<u>Vendor Name</u>	<u>Estimated Amount Awarded</u>	<u>Item Nos.</u>
Vendor #V0000208248 Advanced Engineered Systems	Indeterminate	Secondary, Items 1A – 1C, 2 and 3A
Vendor #V0000210250 Advantage Integration Technology	Indeterminate	Primary, Items 1A – 1C, 2 and 3A
Vendor #V0000203300 Simplex Grinnell, LP	Indeterminate	Items, 1A – 1C, 2 and 3B (ALL SIMPLEX)

TOTAL Indeterminate

SOLICITATION SUMMARY

Date Solicited:	<u>December 4, 2008</u>	Number of Items/Groups:	<u>6/3</u>
Date Opened:	<u>January 6, 2008</u>	No. Firms Solicited:	<u>26</u>
Present to Board:	<u>February 10, 2009</u>	No. Firms Bidding:	<u>8</u>

CONTRACT TERM:

The initial contract term shall commence February 11, 2009 and continue until February 10, 2010, with an option to renew annually for two additional one year periods.

RECOMMENDATION: (Posted PM)

It is the recommendation of Mr. Walt Petters, Director of Maintenance and Staff to award to low conforming bidder(s) as highlighted on the tabulation sheet with an indeterminate amount. Request authority for the Office of Purchasing Services to renew the contract annually for two additional one year periods. Contract renewal shall be contingent upon Maintenances' request for continuance of services and annual contract review.

ACTION BY BOARD

_____ Approved Recommendation(s) Above & Awarded

Meeting Date: _____

_____ Other _____

Lynda Jones,
Director of Purchasing and Warehouse Services

Failure to file a protest within the time prescribed in s. 120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

January 23, 2009

MEMORANDUM

To: Bill McNichols, Buyer – Office of Purchasing Services

From: Jim Powers, Env Health & Safety Engineer

Copy: Lynda Jones, Director of Purchasing and Warehouse Services
Ed Curry, Assistant Superintendent of Facilities Services

Subject: **BID # 09-024/BM: Fire Alarm System Installation, Repair & Maintenance Services**

I recommend awarding the *SimplexGrinnell Company* as the Primary Term Contracted Service Provider for (when necessary) fire alarm system repair and maintenance of district owned Simplex brand fire alarm systems. None of the other bidders are directly supported by the manufacture of Simplex brand fire alarm equipment, according to the bidding documents and research of each company (bidder) profile by the selection committee.

I also recommend awarding *Advantage Integrated Technology, Inc.* as the Primary Term Contracted Service Provider, and *Advanced Engineered Systems Corporation* as the Secondary Term Contracted Service Provider for (when necessary) fire alarm system repair, maintenance, and installation of district owned Notifier brand fire alarm systems. None of the other bidders are directly supported by the manufacture of Notifier brand fire alarm equipment, according to the bidding documents and research of each company (bidder) profile by the selection committee.

The district only owns and operates Simplex and Notifier brand fire alarm systems. The bid specifications clearly state that “subcontracting of Fire Alarm System Service will not be allowed”.

My recommendations are based on the Selection Committee’s review and recommendations results for this solicitation. Please see the attached Selection Committee meeting minutes.

Do not hesitate to contact me directly with any related questions, comments, and/or concerns.

Attachment: BID # 09-024/BM- Review Committee, 01/22/09 Meeting Minutes



BID # 09-024/BM: FIRE ALARM SYSTEM INSTALLATION, REPAIR & MAINT. SERVICES
SELECTION COMMITTEE MEETING MINUTES

Meeting Date: 01/22/09

Meeting Time: 8:00 AM

Meeting Location: BPS, Rockledge Maint. Compound, Env Health & Safety Office – Library Portable

Selection Committee Members:

- Norman Akery: Maintenance Office, Fire Alarm Repair Mechanic – Lead Technician
- Wes Fayed: Maintenance Office, Central Services Supervisor
- Mike Lane: Environmental Health & Safety Office, Project Manager
- Jim Powers: Environmental Health & Safety Office, Environmental Health & Safety Engineer

Meeting Objectives:

Review and evaluate the eight (8) bid responses received, and select a minimum of one (1) business for each manufactured fire alarm system (Simplex & Notifier) owned by BPS.

Meeting Minutes:

Each member had an opportunity to discuss their individual review of each of the eight (8) bid response packages received from the BPS Purchasing Office.

The Bid Tabulation, provided by the Purchasing Office, was reviewed and discussed.

Group review of some bid packages was performed to re-verify credentials.

The Committee determined that the business – *Mustang Communications, LLC*. did not meet the minimum bidding requirements set forth in subject Request For Proposal (BID: # 09-024/BM) for the following reasons:

- Does not have NICET Certification.
- Does not have design engineering capability.

In addition, the Committee felt that the quoted Labor Rate of \$7.50/hr for Electronic Helper, from *Mustang Communications, LLC* is not reasonable consider current market rate for life safety system service trades.

BID # 09-024/BM: FIRE ALARM SYSTEM INSTALLATION, REPAIR & MAINT. SERVICES

SELECTION COMMITTEE MEETING MINUTES

The Committee determined that the business – *SimplexGrinnell, LP* was the only company who can provide total support on Simplex manufactured systems (owned by the BPS). Therefore they are the obvious choice for Primary Term Contracted Service Provider for Simplex manufactured systems and this proposed Term Service Agreement.

The Committee determined that -- of the businesses that can provide total support for Notifier manufactured systems (owned by BPS), the *Advantage Integration Technology Company* was the most competitive with the ‘Total All or None Points’ in the Bid Tabulation. The business *Advanced Engineered Systems, Inc.* is the second most competitive business who can provide total support for Notifier manufactured systems (owned by the district). Therefore they are the obvious choice for Primary and Secondary Term Contracted Service Providers for Notifier manufactured systems and this proposed Term Service Agreement.

The Committee felt that no more that three (3) service providers would be necessary for this proposed Term Service Agreement.

The committee reviewed its findings, and then closed the meeting.

**SCHOOL BOARD OF BREVARD COUNTY
PURCHASING DEPT.
2700 JUDGE FRAN JAMIESON WAY
VIERA, FL 32940-6601**

January 6, 2009

TO: BIDDERS ON FIRE ALARM SYSTEM INSTALLATION, REPAIR, AND MAINTENANCE SERVICES
 FROM: Bill McNichols, Buyer
 RE: Bid #09-024/BM - Fire Alarm System Installation, Repair, and Maintenance Services - Maintenance

TABULATION

Listed below for your information is a Tabulation of bids received on the above captioned matter. This is a Tabulation only, and Award of orders will be made at a later date.

		Advanced Engineered Systems	Advantage Integration Technology	Complete Alarm, Inc.	Fire Systems Integrators
	Est. Quantity	Amount Bid	Amount Bid	Amount Bid	Amount Bid
		Secondary – Notifier > \$10,000.00	Primary – Notifier < \$10,000.00		
1.	HOURLY RATE BID FOR LABOR				
	A. NICET Level II Fire Alarm System Agent to include fully equipped service truck with small tools.				
	Per Hour	\$85.00	\$55.00	\$55.00	\$85.00
	B. NICET Level I Fire Alarm Systems Agent to include service truck and small hand tools				
	Per Hour	\$80.00	\$55.00	\$50.00	\$55.00
	C. Electrician/Electronics Helper				
	Per Hour	\$54.00	\$45.00	\$37.00	\$42.50
	TOTAL OF ITEMS 1A, 1B and 1C	\$219.00	\$155.00	\$142.00	\$182.50
	10 X Hourly Rate = Total Points	2,190.00	1,550.00	1,420.00	1,825.00

		Florida Fire & Sound, Inc.	Mustang Communications, LLC	Simplex Grinnell, LP	SiteSecure, Inc.
	Est. Quantity	Amount Bid	Amount Bid	Amount Bid	Amount Bid
1.	HOURLY RATE BID FOR LABOR				
	A. NICET Level II Fire Alarm System Agent to include fully equipped service truck with small tools.				
	Per Hour	\$70.00	\$68.00 FASA/BASA	\$70.00	\$85.00
	B. NICET Level I Fire Alarm Systems Agent to include service truck and small hand tools				
	Per Hour	\$70.00	\$9.50 FASA/BASA	\$70.00	\$75.00
	C. Electrician/Electronics Helper				
	Per Hour	\$35.00	\$7.50	\$70.00	\$65.00
	TOTAL OF ITEMS 1A, 1B and 1C	\$175.00	\$85.00	\$210.00	\$225.00
	10 X Hourly Rate = Total Points	1,750.00	850.00	2,100.00	2,250.00

		Advanced Engineered Systems	Advantage Integration Technology	Complete Alarm, Inc.	Fire Systems Integrators
	Est. Quantity	Amount Bid	Amount Bid	Amount Bid	Amount Bid
		Secondary – Notifier > \$10,000.00	Primary – Notifier < \$10,000.00		
2.	MISCELLANEOUS MATERIALS:				
	Materials (To be furnished by contractor if and when requested by the School Board) shall be at contractor's actual cost plus percentage bid, as specified.				
	Material Mark Up %	15%	15%	10%	1.4%
	2,000 X % = Total Points	300.00	300.00	200.00	28.00
3.	FIRE SYSTEM MATERIALS:				
	Materials (To be furnished by contractor if and when requested by the School Board) shall be at contractor's actual cost plus percentage bid, as specified.				
	A. NOTIFIER				
	Material Mark Up %	15%	15%	8%	1.4%
	10,000 X % = Total Points	1,500.00	1,500.00	800.00	140.00
	B. SIMPLEX				
	Material Mark Up %	NO BID	NO BID	8%	1.4%
	10,000 X % = Total Points	NO BID	NO BID	800.00	140.00
4.	TOTAL "ALL OR NONE" POINTS				
	A. TOTAL "ALL OR NONE" POINTS FOR ALL ITEMS 1-2 & 3A NOTIFIER	3,990.00	3,350.00	2,420.00	1,993.00
	B. TOTAL "ALL OR NONE" POINTS FOR ALL ITEMS 1-2 & 3B SIMPLEX	NO BID	NO BID	2,420.00	1,993.00

		Florida Fire & Sound, Inc.	Mustang Communications, LLC	Simplex Grinnell, LP	SiteSecure, Inc.
	Est. Quantity	Amount Bid	Amount Bid	Amount Bid	Amount Bid
2.	MISCELLANEOUS MATERIALS:				
	Materials (To be furnished by contractor if and when requested by the School Board) shall be at contractor's actual cost plus percentage bid, as specified.				
	Material Mark Up %	15%	.75%	15%	15%
	2,000 X % = Total Points	300.00	15.00	300.00	300.00
3.	FIRE SYSTEM MATERIALS:				
	Materials (To be furnished by contractor if and when requested by the School Board) shall be at contractor's actual cost plus percentage bid, as specified.				
	A. NOTIFIER				
	Material Mark Up %	NO BID	.25%	NO BID	15%
	10,000 X % = Total Points	NO BID	25.00	NO BID	1,500.00
	B. SIMPLEX				
	Material Mark Up %	NO BID	.25%	0%	15%
	10,000 X % = Total Points	NO BID	25.00	0.00	1,500.00
4.	TOTAL "ALL OR NONE" POINTS				
	A. TOTAL "ALL OR NONE" POINTS FOR ALL ITEMS 1-2 & 3A NOTIFIER	2,050.00	890.00	2,400.00	4,050.00
	B. TOTAL "ALL OR NONE" POINTS FOR ALL ITEMS 1-2 & 3B SIMPLEX	2,050.00	890.00	2,400.00	4,050.00

BIDDER'S NOTES

BID #09-024/BM - Fire Alarm Systems Installation, Repair and Maintenance Services - Maintenance

Time Required for Delivery	Contract Term	Fire Alarm Contractor License Number
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<p>Vendor #V0000208248 Advanced Engineered Systems 8621 East Dr. Martin Luther King Blvd. Tampa, FL 33610 Toll Free#800-653-2372 Phone #407-478-4955 Ext. 2204 Fax #407-478-4958 Contact: Richard E. Myatt</p>	<p>ASAP</p>	<p>Term of Contract</p>	<p>EF0001061 UL Listed #8870</p>
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<p>Vendor #V0000210250 Advantage Integration Technology 7525 Currency Drive Orlando, FL 32809 Phone #407-816-9101 Fax #407-816-9104 Contact: Edward Slowey</p>	<p>Service – 24 Hours Other – 2 – 3 Weeks</p>	<p>1 Year From Date of Award</p>	<p>EF20000370</p>
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<p>Complete Alarm, Inc. 637 Sebastian Blvd. Sebastian, FL 32958 Phone #772-388-0533 Fax #772-388-2411 Contact: Garrett Guidroz</p>	<p>4 Hours</p>	<p>1 Year</p>	<p>EC13001688</p>
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<p>Fire Systems Integrators, Inc. PO Box 10 Sharpes, FL 32959 Phone #321-576-0828 Fax #321-576-0838 Contact: Steven Karasevich</p>	<p>ASAP</p>	<p>1 Year From Start Date</p>	<p>EF20000615</p>
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<p>Florida Fire and Sound, Inc. 637 Triumph Court Orlando, FL 32805 Toll Free #866-635-3473 Phone #407-298-8812 Fax #407-297-5882 Contact: Larry Shaffer</p>	<p>On Award Date</p>	<p>Term of Contract</p>	<p>EF0001162</p>
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<p>Mustang Communications, LLC 160 Venetian Way, Suite #110 Merritt Island, FL 32953 Phone #321-474-0409 Fax #321-453-7001 Contact: John J. McPhilamy</p>	<p>Immediately</p>	<p>1 Year From Date of Award With 2 (1) Year Option To Renew</p>	<p>EY12000214</p>
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BIDDER'S NOTES

BID #09-024/BM - Fire Alarm Systems Installation, Repair and Maintenance Services - Maintenance

**Time Required for
Delivery**

Contract Term

**Fire Alarm Contractor
License Number**

**Vendor #V0000230300
Simplex Grinnell, LP
3701 N John Young Parkway
Orlando, FL 32804
Toll Free #888-800-8441
Phone #407-235-1100
Fax #407-235-1150
Contact: Joshua Hudanish**

Immediately

Term of Contract

EF0000131

SiteSecure, Inc.
627 Progress Way
Sanford, FL 32771
Toll Free #877-748-3123
Phone #407-328-5220
Fax #407-328-8346
Contact: Randy Pinkham

15 Days

Until End of Contract

EF0000718