

**SCHOOL BOARD OF BREVARD COUNTY
OFFICE OF PURCHASING SERVICES
2700 JUDGE FRAN JAMIESON WAY
VIERA, FL 32940-6601**

BID #09-027/BM – Fencing – Furnish, Install, Removal and Repairs - Maintenance

VENDORS RECOMMENDED FOR AWARD:

| <u>Vendor Name</u> | <u>Estimated Amount Awarded</u> | <u>Item Nos.</u> |
|--|-------------------------------------|---|
| Vendor #V0000210386 All Rite Fence Company, Inc. | Indeterminate | All Items, 1st SECONDARY >\$5,000.00 |
| Vendor #V0000103186 American Fence (Oyster Bay Enterprises, Inc.) | Indeterminate | All Items, 2nd SECONDARY >\$5,000.00 |
| Vendor #V0000105692 East Coast Fence and Guardrail | Indeterminate | All Items, PRIMARY <\$5,000.00 |

TOTAL INDETERMINATE

SOLICITATION SUMMARY

| | | | |
|-------------------|--------------------------|-------------------------|-------------|
| Date Solicited: | <u>January 22, 2009</u> | Number of Items/Groups: | <u>22/6</u> |
| Date Opened: | <u>February 17, 2009</u> | No. Firms Solicited: | <u>21</u> |
| Present to Board: | <u>March 10, 2009</u> | No. Firms Bidding: | <u>4</u> |

CONTRACT TERM:

The initial contract term shall commence March 11, 2009 and continue until March 10, 2010, with an option to renew annually for two additional one year periods.

RECOMMENDATION: (Posted 2/24/08 @ 9:30 AM)

It is the recommendation of Mr. Walt Petters, Director of Maintenance and Staff to award to low conforming bidder(s) as highlighted on the tabulation sheet with an indeterminate amount. Request authority for the Office of Purchasing Services to renew the contract annually for two additional one year periods. Contract renewal shall be contingent upon Maintenances' request for continuance of services and annual contract review.

ACTION BY BOARD

_____ Approved Recommendation(s) Above & Awarded

Meeting Date: _____

_____ Other _____

Lynda Jones,
Director of Purchasing and Warehouse Services

School Board of Brevard County


1254 S. Florida Avenue • Rockledge, FL 32955
Richard A. DiPatri, Ed.D., Superintendent




February 23, 2009

MEMORANDUM

TO: Bill McNichols
Buyer

FROM: Mr. Warren McKenzie 
Construction Manager

Mr. Walt Petters 
Director

**SUBJECT: Bid # 09-027/BM
Fencing – Furnish, Install, Removal & Repairs**

After review of all the bids, it is the recommendation of Plant Operations and Maintenance to award Bid#09-027/BM – Fencing, Furnish, Install, Removal & Repairs to the lowest bidder, East Coast Fence as the primary contractor and All-Rite Fence & American Fence as secondary contractors. Accepting all unit prices submitted. The bid opening was held on February 17, 2009.

cc: Walt Petters, Director of Plant Operations and Maintenance
File

Walt Petters, Director
Maintenance & Plant Operations/Facilities Services
Phone: (321) 633-3580 • FAX: (321) 633-3596



An Equal Opportunity Employer

INSTRUCTIONS ON USE OF THIS CONTRACT:

The Primary Contractor (Overall Low Bidder), East Coast Fence and Guardrail, shall be requested to perform the work required for Fencing, Furnish, Installation and Repairs with an estimated cost of **\$5,000.00 or less** or installation projects considered emergencies.

In the event the Primary Contractor, East Coast Fence and Guardrail, is unable to respond in a timely manner to requests for work estimated at **under \$5,000.00** or projects considered emergencies the project will default to the next lowest bidder, All Rite Fence Company, Inc. and then American Fence in that order.

Projects **under \$5,000.00** shall be quoted, approved and invoiced at the rates as bid and awarded.

For projects with an estimated cost **above \$5,000.00**, all three Contractors, East Coast Fence and Guardrail, All Rite Fence Company, Inc. and American Fence, shall be requested to submit competitive quotes. One walk-through shall be scheduled for the project. The Contractor providing the lowest quote, meeting all specifications will be awarded the project.

**SCHOOL BOARD OF BREVARD COUNTY
OFFICE OF PURCHASING SERVICES
2700 JUDGE FRAN JAMIESON WAY
VIERA, FL 32940-6601**

February 18, 2009

TO: BIDDERS ON FENCING, FURNISH, INSTALL, REMOVAL & REPAIRS
FROM: Bill McNichols, Buyer
RE: Bid #09-027/BM – Fencing, Furnish, Install, Removal & Repairs – Maintenance

TABULATION

Listed below for your information is a Tabulation of bids received on the above captioned matter. This is a Tabulation only, and Award of orders will be made at a later date.

| | | All-Rite Fence | American Fence | East Coast Fence | Glory Fence |
|--|-----------|---|---|------------------------|-------------|
| | Item/Unit | Amount Bid | Amount Bid | Amount Bid | Amount Bid |
| | | 1 st SECONDARY >\$5,000.00 | 2 nd SECONDARY >\$5,000.00 | PRIMARY <\$5,000.00 | |

PART A – LINEAL FOOT RATE TO INSTALL COMMERCIAL CHAIN LINK FENCING, DOES NOT INCLUDE MATERIAL

Quote prices per lineal foot for installation (Various Fence – Items 1 – 5, Various Gates – Items 6 – 8). Cost of installation shall be for New or Replacement Fence Construction. Per foot pricing should include labor, equipment, tools, transportation and any other overhead (including profit) to set posts, install fabric, line post, loop caps, tie wires, bottom tension wire, hog rings, top rail, gates and/or any other options or work required in a typical installation. **Per foot pricing does not include material.**

| | | | | | |
|----|--------------------------------------|----------|----------|----------|-----------|
| 1. | 4' CHAIN LINK FENCE Lineal Foot | | | | |
| | Price Per Unit | \$2.45 | \$2.38 | \$2.00 | \$7.00 |
| | 500 X Price Per Unit = Total Points | 1,225.00 | 1,190.00 | 1,000.00 | 3,500.00 |
| 2. | 6' CHAIN LINK FENCE Lineal Foot | | | | |
| | Price Per unit | \$3.00 | \$3.56 | \$3.50 | \$10.00 |
| | 1000 X Price Per Unit = Total Points | 3,000.00 | 3,560.00 | 3,500.00 | 10,000.00 |
| 3. | 8' CHAIN LINK FENCE Lineal Foot | | | | |
| | Price Per unit | \$3.75 | \$3.71 | \$3.75 | \$16.00 |
| | 100 X Price Per Unit = Total Points | 375.00 | 371.00 | 375.00 | 1,600.00 |
| 4. | 10' CHAIN LINK FENCE Lineal Foot | | | | |
| | Price Per unit | \$3.95 | \$3.80 | \$4.00 | \$18.00 |
| | 50 X Price Per Unit = Total Points | 197.50 | 190.00 | 200.00 | 900.00 |
| 5. | 12' CHAIN LINK FENCE Lineal Foot | | | | |
| | Price Per unit | \$4.45 | \$4.28 | \$4.50 | \$20.00 |
| | 50 X Price Per Unit = Total Points | 222.50 | 214.00 | 225.00 | 1,000.00 |

| | | All-Rite Fence | American Fence | East Coast Fence | Glory Fence |
|----|--|---|---|------------------------|------------------|
| | Item/Unit | Amount Bid | Amount Bid | Amount Bid | Amount Bid |
| | | 1 st SECONDARY >\$5,000.00 | 2 nd SECONDARY >\$5,000.00 | PRIMARY <\$5,000.00 | |
| 6. | SINGLE WALK GATE, CHAINLINK Lineal Foot | | | | |
| | Price Per Unit | \$2.00 | \$0.50 | \$0.50 | \$15.00 |
| | 200 X Price Per Unit = Total | 400.00 | 100.00 | 100.00 | 3,000.00 |
| | Points | | | | |
| 7. | DOUBLE DRIVE GATE, CHAIN LINK Lineal Foot | | | | |
| | Price Per unit | \$3.00 | \$0.50 | \$0.25 | \$20.00 |
| | 400 X Price Per Unit = Total | 1,200.00 | 200.00 | 100.00 | 8,000.00 |
| | Points | | | | |
| 8. | ROLL GATE, CHAIN LINK Lineal Foot | | | | |
| | Price Per Unit | \$3.00 | \$0.75 | \$0.75 | \$25.00 |
| | 100 X Price Per Unit = Total | 300.00 | 75.00 | 75.00 | 2,500.00 |
| | Points | | | | |
| | TOTAL POINTS A1 Thru A8 | 6,920.00 | 5,900.00 | 5,575.00 | 30,500.00 |

| | | All-Rite Fence | American Fence | East Coast Fence | Glory Fence |
|--|-----------|---|---|------------------------|-------------|
| | Item/Unit | Amount Bid | Amount Bid | Amount Bid | Amount Bid |
| | | 1 st SECONDARY >\$5,000.00 | 2 nd SECONDARY >\$5,000.00 | PRIMARY <\$5,000.00 | |

PART B - ORNAMENTAL ALUMINUM FENCING INSTALL

LINEAL FOOT RATE TO INSTALL COMMERCIAL ORNAMENTAL ALUMINUM FENCING.

Quote prices per lineal foot for installation (Various Fence – Items 1-3, Gate prices will be negotiated upon award). Cost of installation shall be for New or Replacement Fence Construction. Per foot pricing should include labor, equipment, tools, transportation and any other overhead (including profit) to set posts, install panels, pickets, rails, and/or any other options or work required in a typical installation. **Per foot pricing does not include material.**

| | | | | | |
|----|---|-----------------|-----------------|-----------------|------------------|
| 1. | 4' HIGH COMMERCIAL ORNAMENTAL ALUMINUM FENCING Lineal Foot | | | | |
| | Price Per Unit | \$2.00 | \$4.00 | \$2.50 | \$10.00 |
| | 500 X Price Per unit = Total Points | 1,000.00 | 2,000.00 | 1,250.00 | 5,000.00 |
| 2. | 5' HIGH COMMERCIAL ORNAMENTAL ALUMINUM FENCING Lineal Foot | | | | |
| | Price Per Unit | \$2.50 | \$4.00 | \$2.50 | \$12.00 |
| | 1,000 X Price Per unit = Total Points | 2,500.00 | 4,000.00 | 2,500.00 | 12,000.00 |
| 3. | 6' HIGH COMMERCIAL ORNAMENTAL ALUMINUM FENCING Lineal Foot | | | | |
| | Price Per Unit | \$4.00 | \$5.25 | \$5.00 | \$14.00 |
| | 100 X Price Per Unit = Total Points | 400.00 | 525.00 | 500.00 | 1,400.00 |
| | Total Points B1 thru B3 | 3,900.00 | 6,525.00 | 4,250.00 | 18,400.00 |

PART C – WOOD FENCING INSTALLATION (AT THE DISTRICT'S DISCRETION THIS ITEM MAY BE AWARDED SEPARATELY OR MAY NOT BE USED IN THE OVERALL TOTAL AS AN EVALUATION ITEM).

LINEAL FOOT RATE TO INSTALL WOOD FENCING, DOES NOT INCLUDE MATERIAL

Quote prices per lineal foot installed. Cost of installation shall be for New or Replacement Fence Construction (Pressure Treated Pine 5/8" x 6' Boards and 2' x 4' Rails). Per foot pricing should include labor, equipment, tools, transportation and any other overhead (including profit) to set posts, install fencing, gates, hardware and/or any other options or work required in a typical installation. **Per foot pricing does not include material.**

| | | | | | |
|----|--|--------|--------|--------|----------|
| 1. | 4' STOCKADE FENCING Lineal Foot | | | | |
| | Price Per Unit | \$1.50 | \$1.25 | \$1.25 | \$10.00 |
| | 50 X Price Per unit = Total Points | 75.00 | 62.50 | 62.50 | 500.00 |
| 2. | 4' SHADOW BOX OR BOARD ON BOARD Lineal Foot | | | | |
| | Price Per Unit | \$1.50 | \$1.50 | \$1.50 | \$11.00 |
| | 50 X Price Per unit = Total Points | 75.00 | 75.00 | 75.00 | 550.00 |
| 3. | 6' STOCKADE FENCING Lineal Foot | | | | |
| | Price Per Unit | \$2.00 | \$1.75 | \$2.00 | \$12.00 |
| | 100 X Price Per unit = Total Points | 200.00 | 175.00 | 200.00 | 1,200.00 |

| | | All-Rite Fence | American Fence | East Coast Fence | Glory Fence |
|----|--|---|---|------------------------|-----------------|
| | Item/Unit | Amount Bid | Amount Bid | Amount Bid | Amount Bid |
| | | 1 st SECONDARY >\$5,000.00 | 2 nd SECONDARY >\$5,000.00 | PRIMARY <\$5,000.00 | |
| 4. | 6' SHADOW BOX OR BOARD ON BOARD Lineal Foot | | | | |
| | Price Per Unit | \$2.00 | \$2.00 | \$2.25 | \$13.00 |
| | 100 X Price Per unit = Total Points | 200.00 | 200.00 | 225.00 | 1,300.00 |
| | TOTAL POINTS C1 Thru C4 | 550.00 | 512.50 | 562.50 | 3,550.00 |

PART D – CHAIN LINK & WOOD FENCING REMOVAL

LINEAL FOOT RATE TO REMOVE COMMERCIAL CHAIN LINK & WOOD FENCING

Quote prices per lineal foot for removal. Per foot pricing should include labor, transportation, all overhead and equipment required to take down posts, fabric, line post, loop caps, tie wires, bottom tension wire, hog rings, top rail, gates and/or any other options or work required in a typical de-installation (to include, but not limited to, the clearing of brush, shrubs, trees etc. which have grown into the fence) and disposal.

| | | | | | |
|----|--|-----------------|-----------------|-----------------|-----------------|
| 1. | REMOVAL OF EXISTING CHAIN LINK FENCE Lineal Foot (4' – 6') | | | | |
| | Price Per Unit | \$1.50 | \$1.25 | \$0.75 | \$5.00 |
| | 1000 X Price Per unit = Total Points | 1,500.00 | 1,250.00 | 750.00 | 5,000.00 |
| 2. | REMOVAL OF EXISTING CHAIN LINK FENCE Lineal Foot (8' – 12') | | | | |
| | Price Per Unit | \$2.00 | \$3.00 | \$3.50 | \$10.00 |
| | 50 X Price Per unit = Total Points | 100.00 | 150.00 | 175.00 | 500.00 |
| 3. | REMOVAL OF EXISTING WOOD FENCE Lineal Foot | | | | |
| | Price Per Unit | \$1.50 | \$1.00 | \$1.00 | \$6.00 |
| | 50 X Price Per unit = Total Points | 75.00 | 50.00 | 50.00 | 300.00 |
| 4. | REMOVAL OF EXISTING ALUMINUM FENCE Lineal Foot | | | | |
| | Price Per Unit | \$1.50 | \$1.00 | \$1.00 | \$6.00 |
| | 50 X Price Per Unit = Total Points | 75.00 | 50.00 | 50.00 | 300.00 |
| | TOTAL POINTS D1 Thru D4 | 1,750.00 | 1,500.00 | 1,025.00 | 6,100.00 |

| | | All-Rite Fence | American Fence | East Coast Fence | Glory Fence |
|---|--|---|---|------------------------|-----------------|
| | Item/Unit | Amount Bid | Amount Bid | Amount Bid | Amount Bid |
| | | 1 st SECONDARY >\$5,000.00 | 2 nd SECONDARY >\$5,000.00 | PRIMARY <\$5,000.00 | |
| PART E – HOURLY RATES FOR STANDARD REPAIR AND EMERGENCY REPAIR LABOR | | | | | |
| 1. | Hourly labor rates for standard repair of any type of fencing. The standard hourly rate bid shall include full compensation for labor, tools, equipment, travel time and any other cost including overhead and profit for the contractor. The hourly rate shall not include material. Standard repair is generally defined in Section 4.1 thru 4.5. | | | | |
| | | | | | |
| | a. Supervisor Per Hour | \$40.00 | \$40.00 | \$50.00 | \$25.00 |
| | 10 X Total Hourly Rate = Total Points | 400.00 | 400.00 | 500.00 | 250.00 |
| | | | | | |
| | b. Laborer Per Hour | \$15.00 | \$12.00 | \$10.00 | \$16.00 |
| | 100 X Total Hourly Rate = Total Points | 1,500.00 | 1,200.00 | 1,000.00 | 1,600.00 |
| | | | | | |
| | Total of Items E1a and E1b | 1,900.00 | 1,600.00 | 1,500.00 | 1,850.00 |
| | | | | | |
| 2. | Hourly labor rates for emergency repair of any type of fencing. The emergency hourly rate bid shall include full compensation for labor, tools, equipment, travel time and any other cost including overhead and profit to the contractor. The hourly rate shall not include material. Emergency repair is defined in Section 4.8. | | | | |
| | | | | | |
| | a. Supervisor Per Hour | \$45.00 | \$40.00 | \$65.00 | \$50.00 |
| | 20 X Total Hourly Rate = Total Points | 900.00 | 800.00 | 1,300.00 | 1,000.00 |
| | | | | | |
| | b. Laborer Per Hour | \$20.00 | \$12.00 | \$15.00 | \$32.00 |
| | 20 X Total Hourly Rate = Total Points | 400.00 | 240.00 | 300.00 | 640.00 |
| | | | | | |
| | Total Points E2a and E2b | 1,300.00 | 1,040.00 | 1,600.00 | 1,640.00 |
| | | | | | |
| | TOTAL POINTS E1 and E2 | 3,200.00 | 2,640.00 | 3,100.00 | 3,490.00 |
| | | | | | |

| | | All-Rite Fence | American Fence | East Coast Fence | Glory Fence |
|--|-----------|---|---|------------------------|-------------|
| | Item/Unit | Amount Bid | Amount Bid | Amount Bid | Amount Bid |
| | | 1 st SECONDARY >\$5,000.00 | 2 nd SECONDARY >\$5,000.00 | PRIMARY <\$5,000.00 | |

PART F – MATERIALS: (SUBPARAGRAPH 3.1.5)

MATERIALS SHALL BE AT CONTRACTOR'S ACTUAL COST PLUS PERCENTAGE BID, AS SPECIFIED, NOT TO EXCEED 15%.

| | | | | | |
|--|--|------------------|------------------|------------------|-----------|
| | | | | | |
| | Percentage Mark-Up Bid | 10% | 12.5% | 15% | 15% |
| | 5000 X Mark-Up = Total Points | 500.00 | 625.00 | 750.00 | 750.00 |
| | | | | | |
| | TOTAL "ALL OR NONE POINTS FOR ALL PARTS A THRU F" | 16,820.00 | 17,702.50 | 15,262.50 | 62,790.00 |
| | | | | | |
| | | | | | |

BIDDER'S NOTES

Bid #09-027/BM – Fencing, Furnish, Install, Removal & Repairs – Maintenance

| <u>Company</u> | <u>Time Required For Delivery</u> | <u>Bid Valid Until</u> |
|---|---|--|
| Vendor #V0000210386 All-Rite Fence Company, Inc. 5115 Old Winter Garden Road Orlando, FL 32811 Phone# 407-295-7093 Fax# 407-292-8550 Contact: David Glidewell Email: david@allritefence.com Internet: www.allritefence.com | <p align="center">2-3 Weeks ARO</p> | <p align="center">One Year After Award</p> |
| Vendor #V0000103186 American Fence (Oyster Bay Enterprises, Inc.) 1733 Bunche Street Melbourne, FL 32935 Phone# 321-259-3811 Fax# 321-259-0900 Contact: Jimmy Vircik Email: amrcnfn@aol.com | <p align="center">Aluminum: 3-4 Weeks ARO</p> <p align="center">Chain Link – 1-3 Days ARO</p> | <p align="center">Term of Contract</p> |
| Vendor #V0000105692 East Coast Fence & Guardrail PO Box 573 Cocoa, FL 32923 Phone# 321-504-3666 Tool Free# 866-414-3666 Fax# 321-504-3777 Contact: Don Miller/Lori Anderson Email: eastcoastfence@bellsouth.net Internet: www.eastcoastfencefl.com | <p align="center">3-7 Days</p> | <p align="center">One Year</p> |
| Glory Fence Inc. 7621 Lake Andrea Circle Mt. Dora, FL 32757 Phone# 352-455-2013 Fax# 352-385-5124 Contact: Gregory Outler Email: gregout@hotmail.com | <p align="center">Seven (7) Working Days</p> | <p align="center">One Year From Date of Award</p> |