

SCHOOL BOARD OF BREVARD COUNTY
OFFICE OF PURCHASING SERVICES
2700 JUDGE FRAN JAMIESON WAY
VIERA, FL 32940-6601

BID #09-034/BP– Digital Academy – Viera High School

VENDORS RECOMMENDED FOR AWARD:

<u>Vendor Name</u>	<u>Estimated Amount Awarded</u>	<u>Item Nos.</u>
V0000212249 Niche Video Products Inc.	\$181,451.00	All
TOTAL		\$181,451.00

SOLICITATION SUMMARY

Date Solicited:	<u>February 20, 2009</u>	Number of Groups/Items:	<u>5/90</u>
Date Opened:	<u>March 17, 2009</u>	No. Firms Solicited:	<u>38</u>
Present to Board:	<u>May 12, 2009</u>	No. Firms Bidding:	<u>2</u>

CONTRACT TERM:

One year from date of award with an option to renew for two (2) additional one (1) year periods

RECOMMENDATION: (April 24, 2009 – 1:00 PM)

It is the recommendation of Mrs. Brenda Blackburn, Associate Superintendent of Division of Curriculum and Instruction and Staff to award to the low conforming bidder(s) as highlighted on the tabulation sheet in the amount of \$181,451.00. Request authority for the Office of Purchasing Services to renew the contract annually for two additional one year periods. Contract renewal shall be contingent upon Career & Technical Education Department's request for continuance of services and annual contract review.

ACTION BY BOARD

_____ Approved Recommendation(s) Above & Awarded Meeting Date: _____

_____ Other _____

Lynda Jones,
Director of Purchasing and Warehouse Services

Failure to file a protest within the time prescribed in s. 120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

Justification of Award

Recommend reject low bidder Best Buy. The ITB states that a vendor must bid on all items to be considered.

The following items are not being awarded on this contract:

Item 34 – VTC – Lightwave 3D Fundamentals – Training CD – Duplicated item

Item 35 – AutoDesk 3DS Max – Software License – May be purchased directly from manufacturer

Items 65-71 – Digital Juice Libraries – May be purchased directly from manufacturer

Apple Related Products – Items 1-6 – To be purchased directly from Apple off of the Florida State Contract # 250-040-08-1

Career & Technical Education recommends award to second low bidder Niche. All items requested were bid and met the District specifications set in the ITB.

**SCHOOL BOARD OF BREVARD COUNTY
OFFICE OF PURCHASING SERVICES
2700 JUDGE FRAN JAMIESON WAY
VIERA, FL 32940-6601**

March 18, 2009

BIDDERS ON DIGITAL ACADEMY – Viera High School – Career & Technical Education

Becky Prosser, Buyer

Bid #09-034/BP – Digital Academy – Viera High School

TABULATION

Listed below for your information is a Tabulation of bids received on the above captioned matter. This is a Tabulation only, and Award of orders will be made at a later date.

Item No.	Description of Item	Vendor	Vendor
		Best Buy	Niche Video
	NEW LAB		
1.	Digidesign – Pro Tools HD 3 Accell System Quantity 1	NO BID	\$11,100.00
2.	Cannon EOS Redbel XS SLR Camera W/18.55mm is Lens Quantity 1	\$566.64	\$598.00
3.	Cannon 70200mm f/4 Auto Focus Lens Quantity 1	\$665.84	\$700.00
4.	Digidesign 192 Digital I/O Quantity 2	NO BID	*\$2,200.00 ea. \$4,400.00
5.	Digidesign Pro Tools M-Powered Educational Lab Multipac Software 5 pack (Mac) Quantity 1	NO BID	*\$549.00
6.	Dynaudio Air 6 5.1 Surround Speaker System THX Rated, 5 Speakers, Sub Control & Software Quantity 1	NO BID	\$8,450.00
7.	SSL – Xlogic Super Analog – XL9000 X Logic Super Analogue Channel Strip Mic Preamp Quantity 2	NO BID	\$2,795.00 ea. \$5,590.00
8.	Chandler TGChanMKII – Chandler Limited TG Channel MKII Mic Preamp Quantity 2	NO BID	\$2,215.00 ea. \$4,430.00
9.	Electrovoice RE20 – Condenser Mic Quantity 1	NO BID	\$450.00
10.	Beyer Dynamic – OpusDrum Pack (Mic Pack) Quantity 1	NO BID	\$1,299.00
11.	Neumann M149 – Tube Mic Quantity 1	NO BID	\$3,895.00
12.	Neumann KM183 Pair Omni Microphones Quantity 1	NO BID	\$1,650.00
13.	Rode NTG2 – Directional Shotgun Condenser Microphone Quantity 1	NO BID	\$235.00
14.	Waves – Diamond TDM - Waves Diamond Bundle TDM Comprehensive Audio Processing Tools Quantity 1	NO BID	*\$4,495.00
15.	TC Electronic Master X3 TDM – Mastering Plug-in for Pro Tools HD Quantity 1	NO BID	\$450.00

Item No.	Description of Item	Vendor	Vendor
		Best Buy	Niche Products
16.	Shure – SM57 – Cardioid Microphone Quantity 1	\$80.41	\$88.00
17.	Shure - SM58 – Cardoid Microphone Quantity 1	\$80.41	\$88.00
18.	Hear Technology Hear/Back 4 pk monitor headphone mixing system Quantity 1	NO BID	\$1,325.00
19.	APC – Smart-UPS 3000 VA – 1000W, 208V UPS, (2) L630R Outlets Quantity 1	NO BID	*\$1,295.00
20.	Roland RD700 GX – Two tier Keyboard stand Quantity 1	NO BID	*\$1,997.00
21.	Z-Stand – Professional 2 Tier Z Stand Quantity 1	NO BID	*\$185.00
22.	Latch Lake – micKing 2200 – Industry Standard Studio Boom Mic for high (up to 14ft) placements Quantity 1	NO BID	\$445.00
23.	Sweetwater – micstdeskbm – Professional Short Boom Mic Stand with Small Weighted Base Quantity 1	NO BID	\$27.00
24.	K & M – KM210/9BL Mic Stand Quantity 2	NO BID	\$77.00 ea. \$154.00
25.	Sweetwater – Professional Classic Guitar Stand Quantity 2	NO BID	*\$13.00 ea. \$26.00
26.	Sweetwater – Professional Deluxe Keyboard Bench Quantity 2	NO BID	*\$29.00 ea. \$58.00
27.	TC Electronic – Unwrap for PowerCore Compact Stereo to 5.1 Sound Plug-in for PowerCore Compact Quantity 2	NO BID	\$950.00 ea. \$1,895.00
28.	Digidesign C234 Mixing Console for Pro Tools HD2 Quantity 1	NO BID	\$8,350.00
29.	Focusrite – Liquid Channel Quantity 1	NO BID	\$2,150.00
30.	Drawmer Mic Preamp Quantity 1	NO BID	\$699.00
31.	Patch Cables, Data and Audio Cables Quantity 1	NO BID	\$2,500.00
32.	NewTek – Lightwave 3D9 Quantity 5	NO BID	*\$189.00 ea. \$945.00
33.	VTC – Lightwave 3D Fundamentals Training CD Quantity 5	NO BID	*\$99.00 ea. \$495.00
34.	VTC – Lightwave 3D Fundamentals – Training CD Quantity 5 Duplicate item	NO BID	NO AWARD
35.	AutoDesk 3DS Max – Software Perpetual License Education Quantity 5	NO BID	\$3,300.00 ea. \$16,500.00
36.	Lynda.com – 3DS Max 9 Essential Training Quantity 5	NO BID	\$150.00 ea. \$750.00
37.	Kurv Studios – Get into 3DS Max with Derek Nugent Quantity 5	NO BID	\$35.00 ea. \$175.00
38.	New Riders – 3DS Max 6 Killer Tips Quantity 5	NO BID	\$36.00 ea. \$180.00
39.	The Gnomon Workshop – Environment Lighting for Production #DS Max Rendering Tech With Tim Jones Quantity 5	NO BID	\$79.00 ea. \$395.00

Item No.	Description of Item	Vendor	Vendor
		Best Buy	Niche Products
40.	Maxon – Cinema 4D – 3D Modeling Software Quantity 5	NO BID	*\$95.00 ea. \$495.00
41.	The Foundry – Tinderbox 14 Bundle – Plug-ins for Cinema 4D Quantity 5	NO BID	*\$995.00 ea. \$4,975.00
42.	Red Giant Software – Magic Bullet Suite 2008 – Plug-ins for Adobe, Cinema 4D Quantity 5	NO BID	*\$335.00 ea. \$1675.00
43.	Genarts – Sapphire Plug-in v. 06 for Adobe and Cinema 4D Quantity 5	NO BID	*\$4945.00 ea. \$4,725.00
44.	Red Giant Software – Trapcode 3D Stroke 2.5 – Plug-ins for Adobe, Cinema 4D Quantity 5	NO BID	*\$135.00 ea. \$675.00
45.	Manhasset M51 – Fourscore Stand Quantity 4	NO BID	\$65.00 ea. \$260.00
46.	AKG – K240 MkII – Studio Headphones Quantity 3	NO BID	\$160.00 ea. \$480.00
47.	Monster – MSLP1TT8 – Monster Cable SL5000P1TT8 1' TT-TT Patch Cables Quantity 3	NO BID	\$81.00 ea. \$243.00
48.	Monster - MSLP2TT8 – Monster Cable SL5000P2TT8 2' TT-TT Patch Cables Quantity 3	NO BID	\$93.00 ea. \$279.00
49.	Monster - MSLP3TT8 – Monster Cable SL5000P3TT8 3' TT-TT Patch Cables Quantity 3	NO BID	\$105.00 ea. \$315.00
50.	Switchcraft 9625 Studio Patch Quantity 2	NO BID	\$990.00 ea. \$1,980.00
51.	M-Audio – Keystudio49i – Controller & Interface Quantity 2	NO BID	\$220.00 ea. \$440.00
52.	Propellerheads – Reason 4 Academic Software Quantity 3	NO BID	*\$225.00 ea. \$675.00
53.	M-Audio Pro Keys 88 Keyboard Quantity 1	NO BID	\$449.00
54.	Fxpansion – BFD2.0 55 GB of rare, vintage, boutique and classic drums Quantity 2	NO BID	\$365.00 \$730.00
55.	Propellerheads – Reason - Propellerheads Sonic Refills GodI Collection - Proprietary Library for use only with Reason 4 Software Quantity 5	NO BID	\$275.00 ea. \$1,375.00
56.	Monster – M Rock12A – 12' Guitar Cables Quantity 3	NO BID	\$27.00 ea. \$81.00
57.	Monster – P500M15 – 15' XLR Mic Cables Quantity 7	NO BID	\$33.00 ea. \$231.00
58.	Antares – Autotune 5 TDM – Native Pitch Connection Plug-in Software Quantity 1	NO BID	\$465.00
59.	Antares – Autotune 5 Native Mac/PC Quantity 1	NO BID	\$309.00
60.	Waves – Diamond Bundle Native Upgrade from Gold Native Quantity 1	NO BID	\$1,545.00
61.	Pace iLOK USB Keys Quantity 8	NO BID	\$34.00 \$272.00

Item No.	Description of Item	Vendor	Vendor
		Best Buy	Niche Products
62.	Smartsound – Sonicfire Pro 5 - Scoring Edition with music - Edition Name: 1. Emotional depth, 2. Emotional Journeys, 3. Heroic Overtures, 4. Sinister Cinema, 5. Lasting Memories, 6. Story Lines, 7. Ethereal Dreams, 8. Adrenaline Rush, 9. Almost Unplugged, 10. Retro Party 11. Edgy Drama TV, 12. Reality Drama TV, 13. Theatrical Impact, 14. Nature Trails, 15. World Cinema Quantity 2	NO BID	\$1,200.00 ea. \$2,400.00
63.	Waves Gold Native Bundle Quantity 2	NO BID	*\$649.00 ea. \$1,298.00
64.	Digital Juice - Editors Toolkit Pro 4-pack bundle (buy 4 singles, get 1 free) - Volumes 9, 10, 34, 39, 46, 48, 54, 89, 97, 110, 111, 118 , 129, 133, 142 Quantity 3	NO BID	\$300.00 ea. \$900.00
65.	Digital Juice – Compositors Toolkit FX Library – Royalty free video elements Quantity 1	NO BID	\$500.00
66.	Digital Juice – JumpBacks HD Library – 34 Volumes of HD Motion Graphics Quantity 3	NO BID	\$625.00 ea. \$1,875.00
67.	Digital Juice – Motion Design Elem Pro – Countdowns 1 & 2 Quantity 3	NO BID	No Available
68.	Digital Juice SWIPES – 40 Volumes of Transitions, shining surfaces, break aparts, ripples and action transitions Quantity 2	NO BID	\$600.00 ea. \$1,200.00
69.	Digital Juice – Print Design Elements – 10 Volumes of customizable Photoshop Graphics Quantity 2	NO BID	\$85.00 ea. \$170.00
70.	Digital Juice – Stack Traxx – 50 Volumes of Layered Music Libraries Quantity 3	NO BID	\$750.00 ea. \$2,250.00
71.	PEI – Installation and Setup of Gear Quantity 1	NO BID	*\$22,000.00
72.	IK Multimedia – ARC Adv Room Cor System Quantity 1	NO BID	\$469.00
	EXISTING LAB UPGRADE		
1.	AVID – MC Educational – Media Composer Educational Version 3.1.1 Quantity 1	NO BID	*\$375.00
2.	AVID – STUDIO Toolkit Quantity 1	NO BID	*\$195.00
3.	PEI Integration and Testing Quantity 1	NO BID	*\$600.00
4.	PEI 1TB DRIVES – (5) 1.5 TB Drives 7200 rpm – Setup as an internal raid array for HD Editing Quantity 5	NO BID	*\$145.00 ea. \$725.00

Item No.	Description of Item	Vendor	Vendor
		Best Buy	Niche Products
5.	SAMSON Resolve 40AD Speakers - Samson RESOLV 40A are an ultra-compact version of the popular Resolv Studio Monitors. They 40as have a 50-watt power section providing 25-watts to each speaker. Each Resolv 40a incorporates a 4-inch polypropylene cone, butyl surround woofer for extended low end and a 1-inch silk dome tweeter for detailed highs. The two-way system features a port-tuned enclosure with RCA input connections and a front panel volume control. The Resolv 40a's are the perfect micro monitor, great for the desktop or mixing where space is limited and sound quality cannot be compromised. 50 Watt Amplifier, 25 Watts per side. 4-inch Polypropylene Butyl Surround Woofer. 1-inch Soft Dome Tweeter. Ported, Tuned Cabinet. RCA Inputs. Front-mounted Volume Control Quantity 1	NO BID	\$165.00
6.	AVID Media Composer Keyboard - Custom keyboard for use with Avid Media Composer Version 3.1.1. software Quantity 1	NO BID	\$80.00
COMPUTER RELATED			
1.	Mitsubishi – WL639U – DLP Projector HD,WXGA wide resolution (1280 x 800), 3500 ANSI Lumens and 600:1 Contrast Ratio, side-loading lamp design, Exclusive Color Enhancer technology,4000-hour lamp life in Eco mode Quantity 2	NO BID	*\$2,495.00 ea. \$4,990.00
2.	Rimage – 5100n – Professional with Everest III Printer with BluRay Quantity 1	NO BID	\$11,000.00
3.	Rimage – Warranty – Rapid Exchange Warranty Upgrade 1 Year Contract Quantity 1	NO BID	\$1,195.00
4.	Lacie – 30121U - 2TB Lacie Big Disk Extreme Triple Plus FireWire 9-pin, USB Type B (M), FireWire 6-pin Connector, 10ms Average Seek Time / Spindle speed is 7200rpm / Buffer size is 32MB cache Quantity 3	NO BID	*\$275.00 ea. \$825.00
5.	Lacie – Rugged Hard Disk - 7200 RPM, 500 GB Portable Hard Drives - Rugged Storage for live tracking and file transport. 800mbits/s (Firewire 800), Triple Interface bus-powered, plug and play, Scratch-protected and Shell & Shock resistant. Quantity 3	\$157.65 ea. \$472.95	*\$139.00 ea. \$417.00
6.	Kanguru Sol – KCLONE – 4HD - KanguruClone 4HD Hard Drive Duplicator - High speed, stand-alone UDMA IDE Hard Drive Duplicator Quantity 1	NO BID	\$2,650.00
7.	Kanguru Sol - KCLONE-CABLES-SATA12 - KanguruClone SATA Adapters - SATA adapters are compatible with the Kanguru Clone Quantity 1	NO BID	\$425.00

Item No.	Description of Item	Vendor	Vendor
		Best Buy	Niche Products
	AUDIO/VIDEO RELATED		
1.	<p>Panasonic – AGHVX200A – P2HD Camcorders – with 1/3" 16:9 Progressive 3 CCD with Advanced Progressive Technology Lens:Leica DICOMAR lens with optical image stabilizer, motorized/manual zoom mode switching, Optical Filter: ND Filter, Shooting Mode: 10/60i, 30p, p, 720/60p, 30p, 24p, and variable frame rates, 480/60i,30p, 27p. Multiple Gamma modes including: Video, Cine-Like and News Gamma. Video Recording Format: DVCPRO HD/dvcpro50/dvcpro/dv switchable. Audio Recording Format: 48kHz/16 bits PCM audio max. of 4HC. Recording Media: P@ card (DVCPRO HD/DVCPRO50/DVCPRO/DV), mini DV F13(DV only). Input and Output: Composite In/Out, Component Out, MIC/LINE Input (XLR3x2), Audio In/Out (RCA x 2), DC Input (7.9V) Phone. Digital Interface: IEEE 1394 USB 2.0</p> <p>The Panasonic AG-HVX200 answers the demands of the professional HDTV photographer with a compact and feature packed acquisition tool. The camera is compatible with DVCPRO HD, DVCPRO50, DVCPRO25 and consumer DV recording standards. It uses 3 wide aspect CCDs for true 16:9 recordings. It has a wide angle Leica Dicomar 13x Zoom lens with advanced glass coatings. The most significant advance is that it uses the P2 memory cards for recording. This disk based recording medium makes the video immediately accessible to non-linear systems leaving behind a digitizing process that tape always required. This kit comes ready with added equipment including two 16GB memory cards, a microphone, battery, and case.</p> <p>THIS KIT INCLUDES: AG-HVX200A P2HD Camcorder, PMH2 Mini Hood - for Camcorders with 3.5" LCD Monitors, Digital Video Camcorder Bag, SGM-PDII On-Camera Short Shotgun Microphone, 2x AJ-P2C016RG 16GB P2 High Performance Cards 2x CGR-D54 Lithium-Ion Battery Pack</p> <p style="text-align: right;">Quantity 2</p>	NO BID	<p>\$6,500.00 ea. \$13,000.00</p>
2.	<p>Panasonic AG-MC200G - Unidirectional Microphone (Can be used with HVX200, DVX100/A/B and DVC30 with AG-MYA30G)</p> <p style="text-align: right;">Quantity 2</p>	NO BID	<p>\$320.00 ea. \$640.00</p>
3.	<p>Panasonic AJP2C032RG – P2 32 GB Cards</p> <p style="text-align: right;">Quantity 4</p>	NO BID	<p>\$1,495.00 ea. \$5,980.00</p>
4.	<p>Prolynk – Internal PCMCIA Reader</p> <p style="text-align: right;">Quantity 1</p>	NO BID	<p>\$150.00</p>
5.	<p>Avid – Media Composer v 3.1.1 Upgrade</p> <p style="text-align: right;">Quantity 5</p>	NO BID	<p>\$99.00 ea. \$495.00</p>

Item No.	Description of Item	Vendor	Vendor
		Best Buy	Niche Products
6.	Panasonic AG-YUTDV – Tripods Quantity 2	NO BID	\$415.00 ea. \$830.00
7.	Sony – KDL40S3000 Series LCD Monitor – Cinemotion 3:2, S-Force audio System Quantity 1	\$897.82	\$1,655.00
8.	ProMounts – UT-PRO200B Medium TV Mount Quantity 1	NO BID	\$56.00
9.	Sony BDP-S300 Blu-Ray Disc Player – with Surround Sound, HDMI Component video, S-video, optical AudioCoaxial Dolby Digital and DTS Surround and analog audio outs, NTSC Quantity 3	\$724.80 ea. \$2,174.40	*\$300.00 ea. \$900.00
10.	Lenovo 43R1958 Blu-Ray Burner – SATA Connector24X, Blu-Ray, 2 MB buffer size Quantity 1	NO BID	*\$255.00
11.	Lacie D2 LaCie d2 Blu-Ray Drive – External Firewire/USB 2.0 Blu-Ray burner Quantity 1	\$386.02	\$450.00
12.	Panasonic AJ-PCD20 – P2 Card Reader – Five P2 slots Quantity 1	\$2,336.82	\$1,950.00
13.	Gitzo – G556 Weekend 3-section Aluminum Boompole - Made from stress-proof, high tempered aluminum alloy with black anodized finish. Telescopic extensions lock into place with a convenient twist-lock system, allowing simple and efficient setting of the required boom length. Complete with unique 1/4" - 3/8" reversible mounting screw, port hole for microphone cabling at both ends and soft rubber hand grip. Quantity 1	NO BID	\$99.00
14.	Panasonic – AV-HS400 – Multi-format Live Switcher with Multi-View Display - Compact, Multi Format Live Switcher for mutiview Preview and Program. Multi format HD/SDI Compatability. With a built-in MultiViewer image preview, expandable HD/SD architecture, and 3D digital effects. The HS400's built-in MultiViewer can output 4, 6, or 10 images from different sources to a single high- resolution display, eliminating the need for multiple HD source and preview monitors. The switcher offers a broad selection of wipe patterns. The HS400's modular architecture comes standard with four HD/SD-SDI inputs and four HD/SDI outputs and can be expanded to support up to 8 inputs and 8 outputs with optional I/O boards. The switcher has a built-in, switchable 10-bit frame synchronizer for each input, for glitch-free switching, even with non-synchronous sources such as Blu-Ray DVD players or remote camera feeds. Quantity 1	NO BID	*\$9,995.00

Item No.	Description of Item	Vendor	Vendor
		Best Buy	Niche Products
	APPLE RELATED PRODUCTS		
1.	Apple MacPro – W/Studio Enhanced Configuration - Two 3.0 QuadCore intel Xeon, 8GB RAM, Bay 1 750GB HD 7200RPM, Bay 2 750 GB HD 7200RPM, NVIDIA GeForce 8800GT 512 MB Two dual-link DVI,16X SuperDrive, Airport Extr, Acare Quantity 1		*\$5,300.00
2.	Apple – iMac - 4 GB RAM, Apple Care Protection Plan Quantity 5	\$1,707.02 ea. \$8,535.10 Geek Squad – Black Tie	*\$1,395.00 ea. \$6,975.00
3.	Apple – Macbook Pro 15" Notebook, Live Recording Configuration - 2.8 Intel Core 2 Duo, 320Gig 7200 RPM HD, FinalCut Express4, Logic Express 8,MS Office, AppleCare Protection Plan Quantity 1		*\$3,895.00
4.	Apple – Final Cut Studio – HD Software Quantity 3		\$1,000.00 ea. \$3,000.00
5.	Apple - 23" HD Cinema Displays - 23" Diag TFT active matrix, up to 1920x1200, 16.7 million colors, DVI, Firewire 400, USB 2.0, Connectivity Quantity 2		*\$615.00 ea. \$1,230.00
6.	Logic Audio – Studio Software – Academic - Industry Standard Audio Editing Software for the Mac. Requires Intel Core or Xeon Mac running OS X Leopard. Quantity 2		*\$375.00 ea. \$750.00
	TOTAL ALL SECTIONS ALL ITEMS	\$16,196.41	\$181,451.00

BIDDERS NOTES
ITB # 09-034/BP – Digital Academy for Viera High School

Vendor	Time Required for Delivery ARO	Bid Valid until
Best Buy 1900 Evans Road Melbourne, FL 32904 Contact: Shane Evens Phone: 321.695.0165 Toll Free: 888.237.8289 Email: omar.arroyo@bestbuy.com Internet URL: www.bbfb.com	35 Weeks Maximum	1 Year from Date of Award
Vendor # V0000212249 Niche Video Products, Inc. 1339 Canton Road, Ste B Marrietta, GA 30066 Contact: Karim Miteff Phone: 770.499.1899 Fax: 770.499.1897 Email: anne@nichevideo.com Internet URL: www.nichevideo.com	30 Business Days	1 Year from Date of Award