Service contract for Brevard County, Florida
September 2010-September 2011

SOPRIS WEST EDUCATIONAL SERVICES, INC. agrees to:
2. Pay the presenter’s honorarium, airfare, lodging, and subsistence.
3. Presenter will provide 1 ESE Conference on September 13, 2010 for 300 people.
4. Presenter will conduct 20 days of follow-up coaching to support the ESE Conference (see attached contract addendum - costs and schedule spreadsheet). Coaching days will be scheduled in full week blocks, when possible, between September 2010 and September 2011.
5. Presenter will provide 3 Differentiated Instruction (DI) Trainings. Each training will be 3 days in length. See training dates below.
   a. Day 1 - DI Training - Oct. 5,6,7, 2010 (125 people per day)
   b. Day 2 - DI Training - Nov. 8,9,10, 2010 (125 people per day)
   c. Day 3 - DI Training - Apr. 12,13,14, 2011 (125 people per day)
6. Presenter will conduct 20 days of follow-up coaching to support the Differentiated Instruction training series (see attached contract addendum - costs and schedule spreadsheet). Coaching days will be scheduled in weekly blocks, when possible, between October 2010 and September 2011.
7. Provide Conference Supplies ($35) for each ESE Conference and Differentiated Training attendee. Any purchase of products will be in addition to the price quoted in the worksheet.
8. Collect master copy of the presenter’s handouts for the ESE Conference and 3 DI trainings - and ship to Brevard County contact for duplication.
9. Sopris West Educational Services will bill Brevard County for completed face to face trainings and school site visits on a monthly basis during the contract period.
Brevard County, also known as the organization contracting for this conference, agrees to:

1. Provide Sopris West Educational Services with 40 school visit coaching dates by **June 18, 2010**.
2. Pay Sopris West Educational Services, Inc. a maximum of $182,960 for the services listed above (see attached Contract Addendum for Costs and Schedule of events).
3. Sopris West Educational Services will charge Brevard County the amount specified in the Contract Addendum – Costs and Schedule of events.
4. Contact Sopris West Educational Services regarding any speaker issues causing additional cost for change fees or speaker cancellations per the speakers request or the organizations request.
5. Set deadline for the master copy of presenter handouts -
6. Provide meeting space and audio visual needs for the ESE Conference and 9 Differentiated Instruction training days.

In the event the any of the Brevard County events above are canceled or rescheduled the Brevard County agrees to pay:

   (1) All expenses incurred by the presenters that are non refundable.
   (2) Any cancellation fees for expenses incurred by the presenters.

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