



**SCHOOL BOARD OF BREVARD COUNTY  
OFFICE OF PURCHASING SERVICES  
2700 JUDGE FRAN JAMIESON WAY  
VIERA, FL 32940-6601**

**ITB #14-B-125-CJ – eBeam Edge Wireless and Accessories**

**VENDORS RECOMMENDED FOR AWARD:**

VENDOR NAME	AMOUNT AWARDED	ITEM NOS.
Camcor, Inc.	\$73,473	Lot 1
Camcor, Inc.	Variable	Lot 2
<b>TOTAL</b>	Variable	

**SOLICITATION SUMMARY:**

Date Solicited:	May 1, 2014	Number of Groups:	2
Date Opened:	May 8, 2014	No. Firms Solicited:	214
		No. Firms Bidding:	3

**CONTRACT TERM:**

The initial contract term shall commence May 28, 2014 and continue until May 27, 2017, with an option to renew for one (1) additional two (2) year period.

**DISCUSSION:**

Palm Bay Magnet High School is implementing eBeam technology to provide tools for teachers to reach the individual needs of their students. Teachers will be integrating technology through STEAM lessons. The funding is provided through the MSAP grant.

**RECOMMENDATION:** (Posted May 9, 2014 at 2:05PM)

It is the recommendation of Stephanie Archer, Director of Charter & Choice Schooling, Cari Kupec, Project Director of Magnet Schools of America Program, and staff to award to the lowest responsive and responsible bidder as identified above and highlighted on the attached tabulation sheet. Request authority for the Director of Purchasing and Warehouse Services to renew the contract for one (1) additional two (2) year period. Contract renewal shall be contingent upon the Director of Charter & Choice Schooling's request for continuance of services and annual contract review.

**AUTHORITY FOR ACTION:**

Florida Administrative Code 6A-1.012 (9)

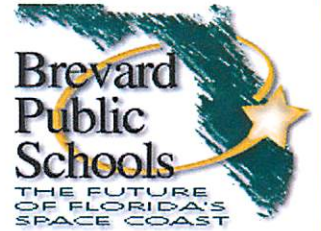
**ACTION BY BOARD:**

Approved Recommendation(s) Above & Awarded  
 Other

Meeting Date: May 27, 2014

Cheryl L Olson, C.P.M., CPPO, FCCN  
 Director of Purchasing and Warehouse Services

School Board of Brevard County  
Office of Purchasing & Warehouse Services  
2700 Judge Fran Jamieson Way  
Viera, FL 32940-6601  
Brian T. Binggeli, Ed.D., Superintendent



May 9, 2014

**NOTICE OF INTENDED DECISION**  
ITB #14-B-125-CJ  
eBeam Edge Wireless & Accessories

The Office of Purchasing Services hereby notifies all firms of an intended decision regarding the award of the above mentioned solicitation as outlined below or attached.

Failure to file a protest within the time prescribed in section [120.57\(3\)](#), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

Please contact Crystal Dianne Jones, Buyer at 321-633-1000 ext. 646 or by email at [jones.crystal@brevardschools.org](mailto:jones.crystal@brevardschools.org) if you should have any questions. Thank you for your continued interest in the School District of Brevard County.

Sincerely,

A handwritten signature in blue ink that reads "Cheryl L. Olson".

Cheryl L. Olson, CPPO, C.P.M., CPM, FCCN  
Director of Purchasing and Warehouse Services

Enclosure

cc: Solicitation/Contract Folder

*Cheryl L. Olson, C.P.M., CPPO, FCCN  
Director - Office of Purchasing & Warehouse Services  
Phone: (321) 633-1000 Ext. 645 · FAX: (321) 633-3618  
Warehouse: (321) 633-3680 Ext. 14100 · FAX: (321) 633-3698*

<b>TABSHEET</b> <b>ITB #14-B-125-CJ</b> eBeam Edge Wireless & Accessories <b>May 8, 2014 at 2:00 PM</b> Opened By: Crystal Jones, Buyer Witnessed By: Wil Henzmann, Buyer <b>This is the tabsheet showing award recommendation pending Board Approval May 27, 2014</b>		Camcor, Inc PO Box 1899 Burlington, NC 27216 Contact Name: Will Benton Phone: 800-868-2462 Fax: 800-298-1181 Email: bids@camcor.com		The Computer Station of Orlando, Inc 3101 Maltby Drive Deltona, FL 32738 Contact Name: Michael Frevert Phone: 407-332-9910 Fax: 407-332-9912 Email: mike@csorlando.com		Troxell Communications, Inc 4830 S 38th Street Phoenix, AZ 85040 Contact Name: David Maurer Phone: 800-578-8858 Fax: 800-589-5939 Email: david.maurer@trox.com	
Completed ITB Cover Page		yes		yes		yes	
FL Dept. of State Division of Corporations Number		F03000003754		P99000059193		F95000005505	
Completed Bid Submittal Form		yes		yes		yes	
Addenda #1		yes		yes		no	
Drug Free Certification		yes		yes		yes	
Debarment Certification		yes		yes		yes	
Emergency/Storm Related Catastrophe Form		yes		yes		yes	
Conflict of Interest Form		yes		yes		yes	
References Form		yes		yes		yes	
Certified Business Program Reciprocity Affidavit (if applicable)		yes		not applicable		yes	
Non-Disclosure for Confidential Materials		yes		not applicable		yes	
Financials (if applicable)		not applicable		not applicable		yes	
Principal Place of Business		yes - North Carolina		yes - Florida		yes - Arizona	
Litigations/Bankruptcy (if applicable)		not applicable		not applicable		not applicable	
Local Business Tax Receipts (if applicable)		not applicable		yes		not applicable	
Current W-9		no		yes		no	
Proof of Insurance		no		yes		yes	
Contact Information		yes		yes		yes	
<b>Lot 1</b>							
<b>Item #</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit Price</b>	<b>Extended Price</b>	<b>Unit Price</b>	<b>Extended Price</b>	<b>Unit Price</b>
1	eBeam Edge Wireless	100	\$ 498.96	\$ 49,896.00	\$ 515.00	\$ 51,500.00	\$ 699.92
2	eBeam Edge Capture Pack	50	\$ 194.40	\$ 9,720.00	\$ 656.00	\$ 32,800.00	included in price above
3	eBeam Edge Wireless Battery Pack	100	\$ 56.50	\$ 5,650.00	\$ 533.00	\$ 53,300.00	see note below
4	Inscribe Tablet	14	\$ 216.00	\$ 3,024.00	\$ 287.00	\$ 4,018.00	\$ 218.02
5	Wireless Keyboard	14	\$ 59.50	\$ 833.00	\$ 51.00	\$ 714.00	\$ 67.09
6	eBeam Carrying Case	100	\$ 43.50	\$ 4,350.00	\$ 49.00	\$ 4,900.00	\$ 46.94
7	2 Hour Training Sessions	4	no charge		no charge		\$ 203.06
8	Shipping	1	no charge		no charge		No Charge
9	Grand Total			\$ 73,473.00		\$ 147,232.00	\$ 79,489.78
Florida Preference of 5% applied per Florida Statue 287.084 for evaluation purposes only.			not applicable		\$	139,870.40	not applicable
Package Options (if applicable)			1. eBeam Edge Wireless w/ Capture Pack \$638.28 each 2. eBeam Edge Wireless w/ Battery Pack \$510.84 each		**Note: vendor can provide additional two (2) hour onsite training sessions at no charge		**Note Item 7 vendor quoted 90 minute webinar receive a free battery pack for each edge wireless ordered; expiration 6/30/14
Vendor Best Possible Delivery			2-30 days ARO		5-7 days ARO		7-14 days ARO
<b>Lot 2</b>							
<b>Item #</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit Price</b>	<b>Extended Price</b>	<b>Unit Price</b>	<b>Extended Price</b>	<b>Unit Price</b>
10	eBeam Edge Wireless	1	\$	552.96	\$	540.00	\$ 534.61
11	eBeam Edge Capture Pack	1	\$	237.60	\$	198.00	\$ 234.24
12	eBeam Edge Wireless Battery Pack	1	\$	65.50	\$	78.00	\$ 73.39
13	Inscribe Tablet	1	\$	226.80	\$	287.00	\$ 225.08
14	Wireless Keyboard	1	\$	69.76	\$	52.00	\$ 73.77
15	eBeam Carrying Case	1	\$	43.50	\$	49.00	\$ 51.61
16	2 Hour Training Sessions	1	\$	200.00	\$	250.00	\$ 203.06
17	Shipping	1	no charge		no charge		No Charge
Package Options (if applicable)			10. eBeam Edge Wireless w/ Capture Pack \$727.92 each 11. eBeam Edge Wireless w/ Battery Pack \$569.16 each				**Note Item 7 vendor quoted 90 minute webinar
Vendor Best Possible Delivery			2-30 days ARO		5-7 days ARO		7-14 days ARO