# Bid Tabulation Sheet

## Brevard Public Schools

**Project Name:** Turner ES Intercom  
**Bid Due Date:** 05/07/2019 - 1:00pm

<table>
<thead>
<tr>
<th>Company</th>
<th>Contact</th>
<th>Telephone</th>
<th>Acknowledged Addendums (y/n/na)</th>
<th>Base Bid</th>
<th>Add Alternate #1</th>
<th>Add Alternate #2</th>
<th>Bid Total</th>
<th>Unit Price Alternate #1</th>
<th>Unit Price Alternate #2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bazon-Cox</td>
<td>Richard Hirst</td>
<td>321.428.3502</td>
<td></td>
<td>$151,468.53</td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Brevard Business Telephone Systems</td>
<td>Ricardo Robaina</td>
<td>321.636.9000</td>
<td></td>
<td>$104,921.44</td>
<td></td>
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<tr>
<td>Atlantis Electrical Systems</td>
<td>Jacob Fletcher</td>
<td>321.271.9197</td>
<td></td>
<td>$99,736.57</td>
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<tr>
<td>Advanced Integrations</td>
<td>Justin Combs</td>
<td>321.704.0157</td>
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<tr>
<td>Sena-Tech</td>
<td>Ron Foster</td>
<td>321.600.4990</td>
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<td>No Bid</td>
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<td></td>
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<td></td>
</tr>
</tbody>
</table>

**Brevard Public Schools Remarks & Recommendations:**  
BPS recommends Atlantis Electrical as low bidder.

Entered By: Chris Ault  
Review By: Chris Ault
TO: Brevard County Public Schools
ATTN: Chris Ault
RE: Turner Intercom Replacement With Text/Flashers

BID PROPOSAL

We hereby propose to furnish all the labor and materials necessary for the completion of the following:

1. Install new Valcom IP 6000 Headend.
2. New intercom will use existing fiber optic backbone between buildings.
3. Coordinate with School Board ET staff to configure switch Ports to VLAN 10 in each closet.
4. Replace all existing speakers with VL520 units to include call buttons in the classroom spaces including portable classrooms.
5. Install all new Plenum Rated Yellow Category 6 cabling from CER/CC's to all end-points.
7. Program and train school staff with new intercom.
8. Provide Certified test results with manufacturers warranty certification.
9. Provide As-Built drawings with all new cable pathways upon completion.
10. Obtain permit from Brevard County School Board Building Department.
11. Fire stop all firewall locations, and caulk all exterior penetrations.
12. Maintain all existing intercom systems until cutover is complete.

Due to the fluctuation in material cost, Atlantis Electrical Systems LLC reserves the right to increase at no mark up to the customer any substantial increase in materials. Pricing is good for 30 days only.

Respectfully Submitted,
Michael Riley
President

ACCEPTED BY: ____________________________________ DATE: ____________

Low Voltage Installation

<table>
<thead>
<tr>
<th>Labor Total</th>
<th>Labor Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>$20,220.00</td>
<td>$99,736.57</td>
</tr>
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</table>

License number – EC13005223
Email: info@aes-mlb.com
Phone (321) 271-9197
2620 Aurora Rd. Unit F, Melbourne, FL 32935
Due to the fluctuation in material cost, Atlantis Electrical Systems LLC reserves the right to increase at no mark up to the customer any substantial increase in materials. Pricing is good for 30 days only.

Respectfully Submitted,

Michael Riley
President

2620 Aurora Rd. Unit F
Melbourne, FL 32935
Phone (321) 271-9197
Email: info@aes-mlb.com
License number – EC13005223

<table>
<thead>
<tr>
<th>Material Description</th>
<th>Part Number</th>
<th>Quantity</th>
<th>Rate</th>
<th>Total</th>
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<tbody>
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Material Total: $69144.84
Sales Tax: $0.00
Subtotal: $69144.84
15% Markup: $10371.73
Material Total: $79516.57
Quote Total: $99736.57
ATTN: Chris Ault

JOB TO BE PERFORMED:

Install Cat-6 Wire (Yellow Plenum) for Intercom

Turner Elementary (Valcom Material)

Includes Patch Panels and Siemon Blocks, Cat-6 Patch Cords, Fiber Patch Cords, 2 Green-Label Cabinets,
1 Outlets in each cabinet (2) and Demo Old Intercom.

Note: All Network Switches by School Board

Total Cost $104,921.44 No Tax

If there are any questions, please contact us at our office during normal business hours.

This quotation is valid for a period of 90 (Ninety) days from the above date.

Ricardo Robaina
Project Manager
Brevard Business Telephone Systems

ACCEPTANCE OF ABOVE PROPOSAL:_______________________________

Thank you.
Dear Mr. Ault,

Re: Turner Elementary School

Quote #: D-0125

May 6, 2019

Bazon-Cox & Associates Inc. (BACO) is pleased to submit our Firm Fixed Price Quote in support of the communication requirements for the Turner Elementary School Project. BACO-COX is a full-service, multi-disciplinary construction management firm with expertise in design, construction, and project management. Our team is dedicated to delivering high-quality results that meet or exceed client expectations.

SCOPE OF WORK:

- **Install, terminate, and test (53) plenum CAT6 cables to IP talk back speaker locations.**
- **Purchase and install (53) Valcom Clock/text/speaker combo sets and (53) call back switches.** All call back switches are to be cabled to each talk back speaker and all switch connections from the MDF to the new IDF's in Building 2 and 3. All IDF's will be terminated with SC ground.
- **Purchase and install (49) Valcom one way speakers in hallways and offices. Speakers will be daisy chained per zone and not to exceed manufacturers maximum distance.**
- **Purchase and install (14) Valcom Exterior Horn speakers.**
- **Purchase, install, and program (1) Valcom IP6000 headend system.**
- **Install new wall mount cabinets in Building 2 and 3 with new power receptacles, proper grounding.**
- **Install new Plenum Rated Inner-duct and plenum rated Indoor-outdoor OM4 12 strand fiber from the MDF to the new IDF's in Buildings 2 and 3.** All fiber will be terminated with SC.
- **Install Wiremold raceway from the ceiling to each talk back speaker and call switch.**
- **If existing J-hook pathway does not exist, BACO will install new hooks every 4ft on center.**
- **After new Intercom system is commissioned BACO will remove all cabling and devices associated with the old intercom system.**
- **BACO is not responsible for cleaning the void left after the existing intercom devices have been removed.**
- **BACO will only use full time employees that have been cleared through JLA.**

PROJECT TOTAL: $151,468.53

NOTES:

- This quote is good for 90 days.
- BACO will use full time employees that have been cleared through JLA.
- BACO is not responsible for filling the void left after the existing intercom devices have been removed.

Material and labor breakdown:

- **Purchase and install (14) Valcom Exterior Horn speakers.** Speakers will be daisy chained per zone and not to exceed manufacturers maximum distance.
- **Purchase and install (49) Valcom one way speakers in hallways and offices. Speakers will be daisy chained per zone.**
- **Purchase and install (14) Valcom Exterior Horn speakers.**
- **Purchase and install (14) Valcom Exterior Horn speakers.** Speakers will be daisy chained per zone and not to exceed manufacturers maximum distance.
- **Purchase and install (53) Valcom Clock/text/speaker combo sets and (53) call back switches.**
- **Installation of new intercom system.**
- **Installation of new intercom system.**
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- **Installation of new intercom system.**

Support of the communication requirements for the Turner Elementary School Project.

Bazon-Cox & Associates Inc. (BACO) is pleased to submit our Firm Fixed Price Quote in support of the communication requirements for the Turner Elementary School Project.

Sincerely,

[Signature]

[Company Name]

[Address]

[Phone Number]
Should you have any questions please feel free to give me a call.

Very Respectfully,

Richard Hirst
Branch Manager