

**SCHOOL BOARD OF BREVARD COUNTY, FLORIDA**  
**BOARD AGENDA ITEM – October 10, 2017**

**DEPARTMENT/SCHOOL INITIATED AGREEMENT**

**BW #18-125-HD College Board**

<input checked="" type="checkbox"/> <b>(BW)</b> Bids Waived <input type="checkbox"/> <b>(CA)</b> Consultant Agreement <input type="checkbox"/> <b>(SSA)</b> Sales and Services Agreement
--

**REQUESTOR:** Office of Secondary Leading & Learning

**Legal Review:**     Yes     No

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
College Board	\$919,599.00	Advanced Placement Examinations
<b>Total</b>	\$919,599.00	

<input type="checkbox"/> <b>Contract Renewal</b>	<b>New Contract Amount</b>	\$919,599.00
<input checked="" type="checkbox"/> <b>Recurring Contract</b>	<b>Previous Contract Amount</b>	<u>\$799,599.00</u>
<input type="checkbox"/> <b>New Contract</b>	<b>Variance</b>	\$120,000.00

**PRICE INCREASE / DECREASE EXPLANATION:** We anticipate an approximate 15% growth based on previous years.

**DISCUSSION:**

Advanced Placement (AP) is a series of college-level courses and examinations offered and administered through College Board. Students who successfully complete the work receive high school credit and are eligible for college credit. Post-secondary credit can also be earned for an AP course if a student scores a 3 or above on a 5 point exam. Each AP course passed with a 3 or higher on a 5 point scale earns .16 FTE. Total FTE monies earned from 2015-16 passed AP exams is \$5,035,875.19. Florida Statute 1011.62 further explains the computation of allocation. Fifteen Brevard County public high schools offer at least one AP course. The cost per student for the AP exam is \$85.00. The cost per student for the AP Capstone exam is \$133.00. Pricing for both exams reflect a savings of a \$9.00 rebate. Funding for this program is through FTE (Full Time Equivalent).

**CONTRACT TERM:**

The initial contract term shall commence October 11, 2017 and continue until August 31, 2018.

**RECOMMENDATION:**

It is the recommendation of Dr. Stephanie Soliven , Assistant Superintendent, Secondary Office of Leading & Learning, and Barbara Rodriguez, Director, Secondary Office of Leading & Learning to approve BW# 18-125-HD for College Board in the amount of \$919,599.00.

**AUTHORITY FOR ACTION:**

Florida Administrative Code 6A-1.012 (11)(b)

**Brevard Public Schools  
Cost/Benefit Analysis  
For Fiscal Year 2016-2017**

Date of Board Meeting to be Submitted

**Proposed Purchase/Program/Project**

BW# 18-125-HD College Board

**Detailed Description of Proposed Purchase/Program/Project**

Advanced Placement (AP) is a series of college-level courses and examinations offered and administered through College Board. Students who successfully complete the work receive high school credit and are eligible for college credit.

**Estimated Costs**

Start-up Costs	Description	Cost
Purchase price		
Salaries/Benefits		
Transportation		
Supplies/Equipment		
Purchased Services		
<b>Total Start-up Costs</b>		\$0.00
<b>Annual Recurring Costs</b>		
Salaries/Benefits		
Transportation		
Supplies/Equipment		
Purchased Services	Advanced Placement Examinations -Estimated cost of programs for FY 2017/18	\$919,599.00
<b>Total Annual Recurring Costs</b>		\$919,599.00

Will this purchase/program/project generate revenue?  Yes  No  If so, please estimate the amount of revenue to be provided annually.

Total FTE monies earned from 2015-16 passed AP exams is \$5,035,875.19	Annual Revenue \$5,540,000.00
--	----------------------------------

Will this purchase/program/project generate cost savings?  Yes  No  If so, please estimate the amount of savings to be provided annually.

	Annual Savings \$0.00
--	--------------------------

**Please provide a detailed description of the benefits that will be gained and how the proposed purchase/program/project aligns to the strategic plan.**

Students who successfully complete the work receive high school credit and are eligible for college credit. Post secondary credit can also be earned for an AP course if the student scores a 3 or above on a 5 point scale. Each AP course passed with a 3 or higher on a 5 point scale earns .16 FTE. Fifteen Brevard public high schools offer at least one AP course. The cost per student for the AP exam is \$85.00 per exam for regular exams and \$133.00 per exam for Capstone courses. Pricing reflects a savings of a \$9.00 rebate. Funding for this program is through FTE (Full Time Equivalent).

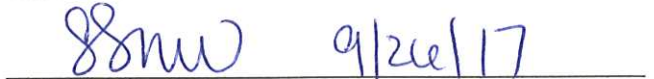
**How does the proposed purchase/program/project align with the District's strategic plan?**

The opportunity for students to participate in accelerated programming (Advanced Placement) aligns with objective L.3 in the Strategic Plan. L.3. states that BPS will expand opportunities for students throughout the district, regardless of geographic location and socio-economic boundaries, to access academic programs and enhance their educational opportunities.

<b>Return on Investment</b>	
Start-up Costs	\$0.00
Number years pay back	
Annual Revenue	\$5,540,000.00
Cost Savings	\$0.00
Less: Annual Recurring costs	\$919,599.00
<b>Net Annual Revenue</b>	<b>\$4,620,401.00</b>
Pay Back Period	0.00 Years

  
Chief Financial Officer Date 9/28/17

  
Principal / Director Date 9/22/17

  
Cabinet Member Date 9/26/17